Welcome! USDA Foods: Processing for Beginners

Please follow these instructions for Blackboard to maximize your webinar experience.

- **1** Want a better internet connection?
 - **Do not use Internet Explorer.** Please exit and return using Google Chrome or Firefox. Internet Explorer is **not** compatible with Blackboard.
- **2** Logging in

Please log in using your **first and last name**. This is so ADE can take attendance. If there is more than one person watching the webinar with you, please email the names and email addresses to Nan Flores at <u>USDAFoods@azed.gov</u> and she will register them.

3 Audio and participation

Audio has been disabled for all participants.

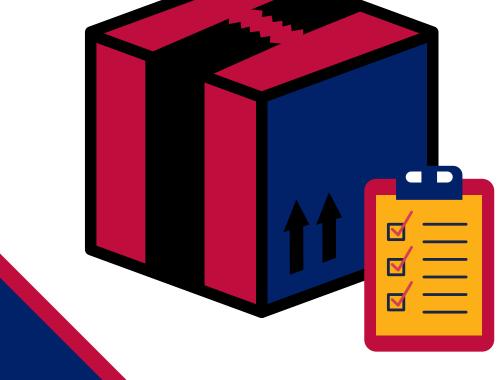




Click the **arrow** icon to open the panel. Click the **chat** icon to ask questions and share feedback during the session.







USDA Foods PROCESSING FOR BEGINNERS

Date: August 26th, 2020

Professional Standards Learning Code: 2430, 2440



Arizona Department of Education (ADE)

This training was developed by the Arizona Department of Education (ADE) Health and Nutrition Services Division (HNS).

Intended Audience

This training is intended for School Food Authorities (SFAs) operating the USDA Foods Program - Processing Program

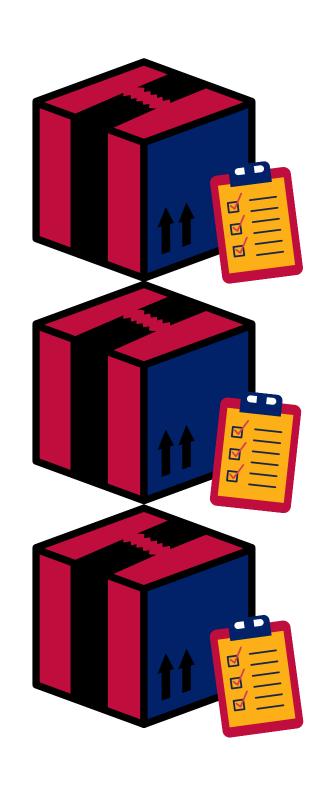
Professional Standards

Information to include when documenting this training for Professional Standards:

Training Title: USDA Foods Processing for Beginners

Key Area: 2000 - Operations **Learning Codes:** 2430, 2440

Length: 2 hours



Regan Garner

USDA Foods Trainer
DoD Fresh Produce Program Specialist

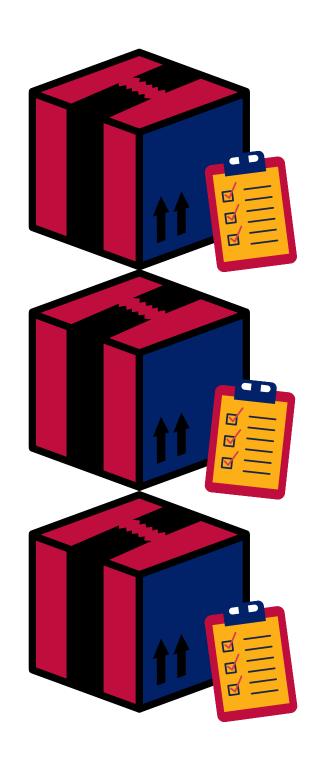
Direct Email: Regan.Garner@azed.gov

Phone: 602-364-1973

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Thank you for joining me today!



Bill Hall

USDA Foods Processing Specialist

Email: Bill.Hall@azed.gov

Phone: 602-364-0714

School Year 2020-2021 Welcome Back Memo

Health and Nutrition Services (HNS) would like to take an opportunity to highlight USDA Foods Program guidance to ensure successful operation of the program and provide an update on HNS's administration/organizational shifts related to the USDA Foods Program and the former School Food Programs unit. Click the link to view the Welcome Back Memo for School Year 2020 - 2021 HNS 37-2020 <u>USDA Foods Welcome Back School Year 2020-2021</u>

Program Resource

Information from today's training session can be found in the myFOODS System Manual if additional review is required

A PDF Version of the manual will be in the Documents Tab in myFOODS under PROGRAM RESOURCE



USDA Foods myFOODS System Manual

School Food Programs | 08/18/2020 | Arizona Department of Education | This institution is an equal opportunity

Overview

USDA Processing: What is Processing?

- Definitions
- Online Tools
- Note for Processing Participation

Note for Processing Participation

Rules for Pound Usage

Processing Participation Timeline

- Steps for Pound Set Aside
- New to Processing
- Returning User

What is Processing?

Definition

Processing Catalog

Processing Catalog Requisition

Pound Monitoring

Processing

Defined as...

The process of contracting with commercial food processors to convert raw bulk USDA Foods into more convenient, ready- to- use end products

Arizona is contracted with 48 commercial food processors where your pounds can be sent to produce end products

Processing Catalog and Requisition Process

Processing Catalog

A list of available raw bulk USDA Foods from which an SFA can request raw pounds be sent to a processor up to their entitlement limit

Processing Catalog Requisition

A request submitted through myFOODS to purchase pounds of raw bulk USDA Foods on behalf of the SFA using the SFA's available entitlement

Online Tools

myFOODS Access

Used to place catalog requisitions and schedule shipments for completed end-products

K12 and **Processor Link**

Used to monitor pounds set aside during the catalog requisition period

A new user needs access to these tools before they can begin monitoring their pounds

You will receive access when pounds are set aside with your manufacturer

Note for Processing Participation

Processing Products can only be requested during the catalog requisition period.

If you are brand new to myFOODS and have pounds set aside it is because the user before you requested and diverted pounds to a manufacturer.

Any user who is not signed up for processing will have to wait until the Catalog Requsition Period in mid-February to initiate the process.

Note for Processing Participation

Processing Fee is charged per pounds requested for the year

• \$0.02 cents per pound comes from your school budget

Processing Fees are paid at the end of the 1st quarter of the school year to ADE

Delivery Fees are due to US Foods upon delivery

A Purchase Order must be submitted at the beginning of each new year

Rules for Pound Usage

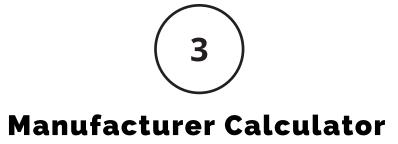
Only 20% of your pound balance can roll over from year to year

Pounds are monitored by ADE and emails will be sent to encourage participants to use 80% of their pounds throughout the year

- o Participants are encouraged to plan their pound usage and use
 - 25% of pounds by November 1st
 - 50% of pounds by February 1st
 - 75% of pounds by May 1st
 - 80% of pounds by May 28th

Processing Participation Process







2

SEPDS Evaluation

4

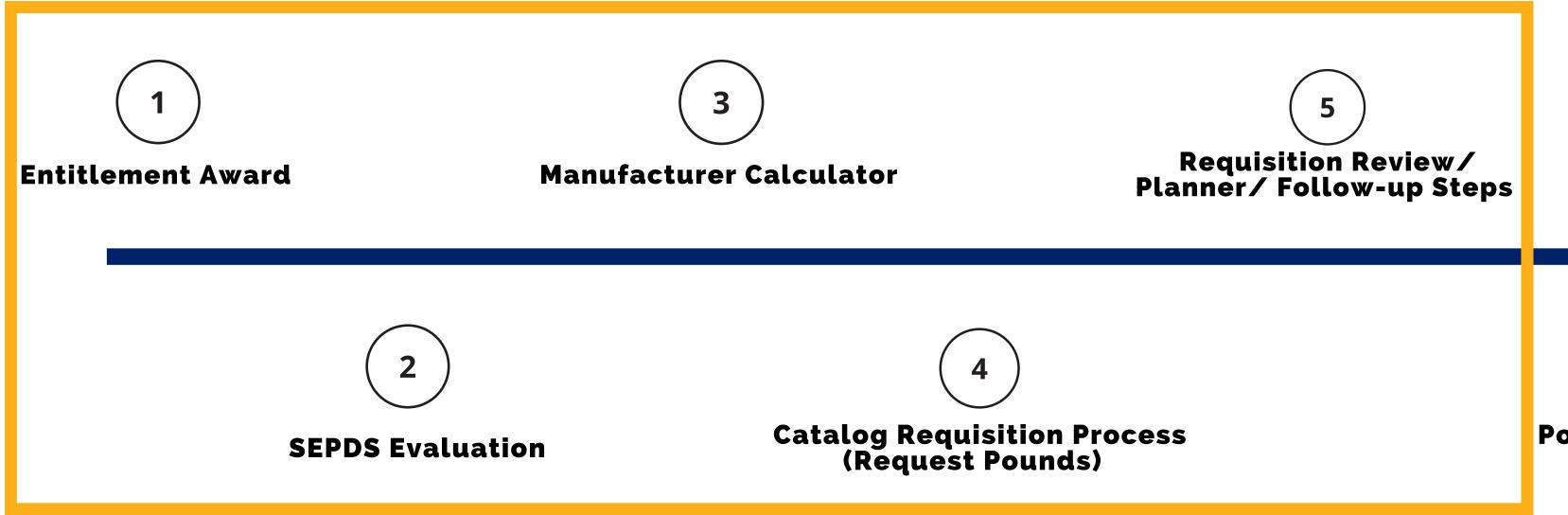
Catalog Requisition Process (Request Pounds)

6

Pound Monitoring

Processing Participation Process

Pre-Order Process



6

Pound Monitoring



Entitlement Award

Entitlement Balance for Year: | W 2020-2021 \rightarrow Program: NSL Schools (including RCC) **Entitlement Usage Summary** Entitlement Lunch Count: 99,999 Cost Per Plate: \$0.32 Beginning Entitlement: \$31,999.68 (Lunch Count) x (Cost Per Plate) DOD Fresh Set Aside: 0.00 % Update \$21,885.60 68.39 % Processing: \$0.00 0.00 % Remaining: \$10,114.08 31.61 % **Bonus Summary** Bonus Requisitions Placed: \$0.00 Planned Bonus Value: \$0.00 Received Bonus Value: \$0.00

At this point new users to processing must contact the processing specialist in order to gain access to the processing catalog.





SEPDS Evaluation and Calculator

NPA Summary End Product Data Schedule														
Information Certified as Accurate by USDA			Revised	11/1/2019										
School Year	Processor Name	NPA Number	Product Status A=Approved N=New R=Revised X=Expired	End Product Code	End Product Description	Net Weight per Case (pound)	Servings per Case	Net Weight per Serving (Ounces)	WBSCM USDA Foods Material Code	WBSCM USDA Foods Material Description	USDA Foods Inventory Drawdown per Case	USDA Foods Value per Pound	USDA Foods Value per Case	USDA Approval Date
SY21	Yangs 5th Taste	0607-0107	А	8-52724-15550-0	Sweet Chili Thai Chicken	43.50	192.00	3.60	100113	CHICKEN LEGS CHILLED -BULK	38.05	\$0.5006	\$19.05	11/1/2019
SY21	Yangs 5th Taste	0607-0107	А	8-52724-15551-7	Sweet & Sour Chicken	43.50	192.00	3.60	100113	CHICKEN LEGS CHILLED -BULK	38.05	\$0.5006	\$19.05	11/1/2019
SY21	Yangs 5th Taste	0607-0107	А	8-52724-15552-4	Mandarin Orange Chicken	43.50	192.00	3.60	100113	CHICKEN LEGS CHILLED -BULK	38.05	\$0.5006	\$19.05	11/1/2019
SY21	Yangs 5th Taste	0607-0107	А	8-52724-15553-1	Lemongrass Chicken	43.50	192.00	3.60	100113	CHICKEN LEGS CHILLED -BULK	38.05	\$0.5006	\$19.05	11/1/2019

2019-20 COMMODITY CALCULATOR

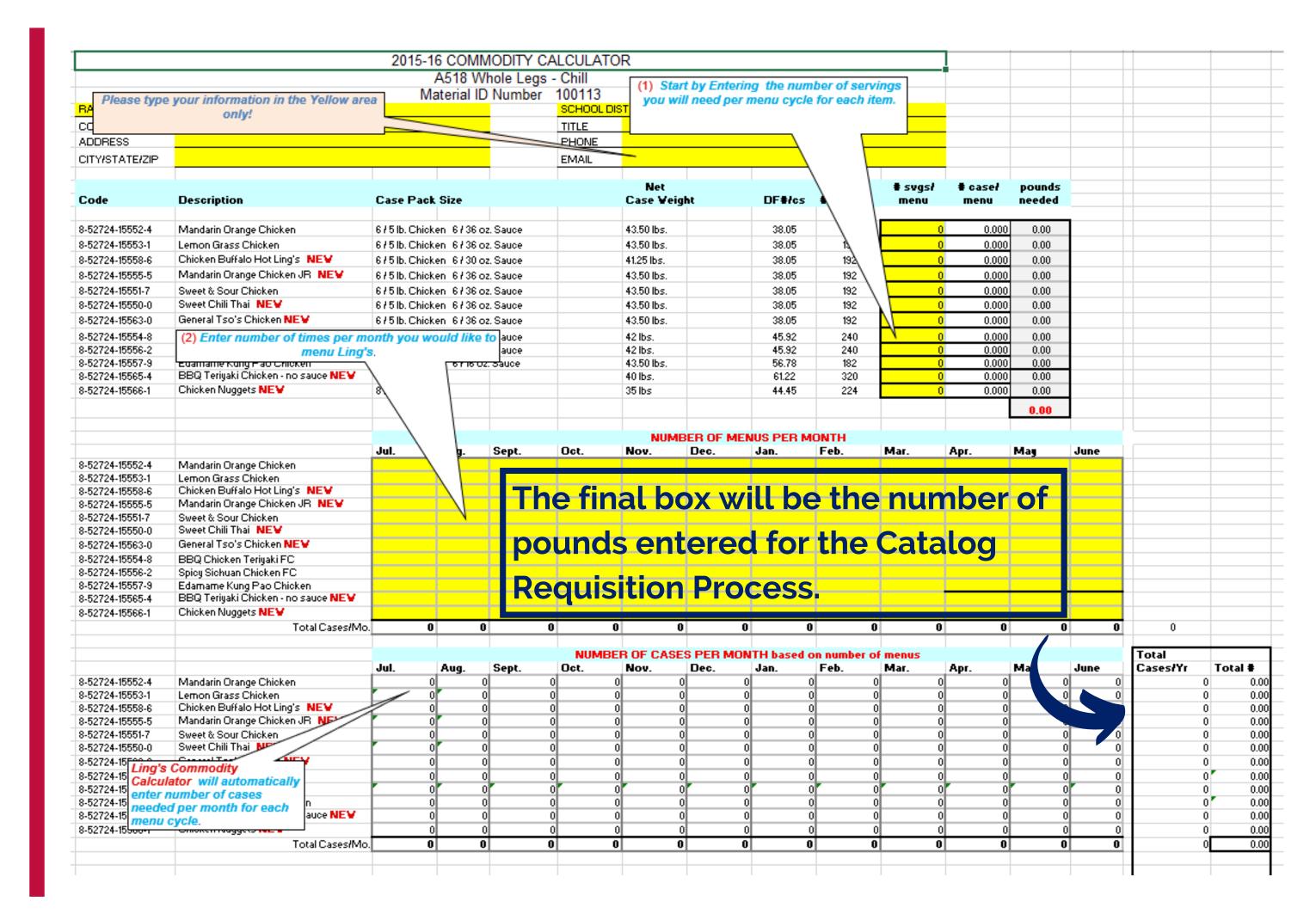
A518 Whole Legs - Chill Material ID Number 100113

	Material ID	Number	100113				
RA#			SCHOOL DISTRICT				
CONTACT		_	TITLE				
ADDRESS			PHONE				
CITY/STATE/ZIP			EMAIL				

Code	Description	Case Pack Size	Net Case Weight	DF#/cs	#svgs/cs	# svgs/ menu	# case/ menu	pounds needed
8-52724-15552-4	Mandarin Orange Chicken	6 / 5 lb. Chicken 6 / 36 oz. Sauce	43.50 lbs.	38.05	192		0.000	0.00
8-52724-15553-1	Lemon Grass Chicken	6 / 5 lb. Chicken 6 / 36 oz. Sauce	43.50 lbs.	38.05	192		0.000	0.00
8-52724-15558-6	Chicken Buffalo Hot Ling's NEW	6 / 5 lb. Chicken 6 / 30 oz. Sauce	41.25 lbs.	38.05	192		0.000	0.00
8-52724-15555-5	Mandarin Orange Chicken JR NEW	6 / 5 lb. Chicken 6 / 36 oz. Sauce	43.50 lbs.	38.05	192		0.000	0.00
8-52724-15551-7	Sweet & Sour Chicken	6 / 5 lb. Chicken 6 / 36 oz. Sauce	43.50 lbs.	38.05	192		0.000	0.00
8-52724-15564-7	Sweet Chili Thai NEW	6 / 5 lb. Chicken 6 / 36 oz. Sauce	43.50 lbs.	38.05	192		0.000	0.00
8-52724-15563-0	General Tso's Chicken NEW	6 / 5 lb. Chicken 6 / 36 oz. Sauce	43.50 lbs.	38.05	192		0.000	0.00
8-52724-15554-8	BBQ Chicken Teriyaki FC	6 / 5 lb. Chicken 6 / 32 oz. Sauce	42 lbs.	45.92	240		0.000	0.00
8-52724-15556-2	Spicy Sichuan Chicken FC	6 / 5 lb. Chicken 6 / 32 oz. Sauce	42 lbs.	45.92	240		0.000	
8-52724-15557-9	Edamame Kung Pao Chicken	6 / 4 lb. Chicken 6 / 16 oz. Sauce	43.50 lbs.	38.67	182		0.000	0.00
8-52724-15565-4	BBQ Teriyaki Chicken - no sauce NEW	8 / 5 lb. Chicken	40 lbs.	61.22	320		0.000	0.00
8-52724-15566-1	Chicken Nuggets NEW	8 / 5 lb. Chicken	35 lbs.	44.45	224		0.000	0.00
8-52724-15550-0	Sweet Chili Thai Breaded Nugget NEW	6 / 5 lb. Chicken 6 / 36 oz. Sauce	43.50 lbs.	38.05	192		0.000	0.00
								0.00



Catalog Requisition Process (Request Pounds)



Requisition Review/ Planner/ Follow- up Steps

Home View Entitlement Product Catalog My Agency My Requisitions My Shipments My Cart (0 Items in Cart) Reports Contacts Delivery Sites Help Logout

myFOODS Reports

Please click on the desired report below:

209 Report - USDA Foods Allocated and Received

Requisition Ent/Bonus Status Detail - By Requisition

Requisition Ent/Bonus Status Detail - By Material

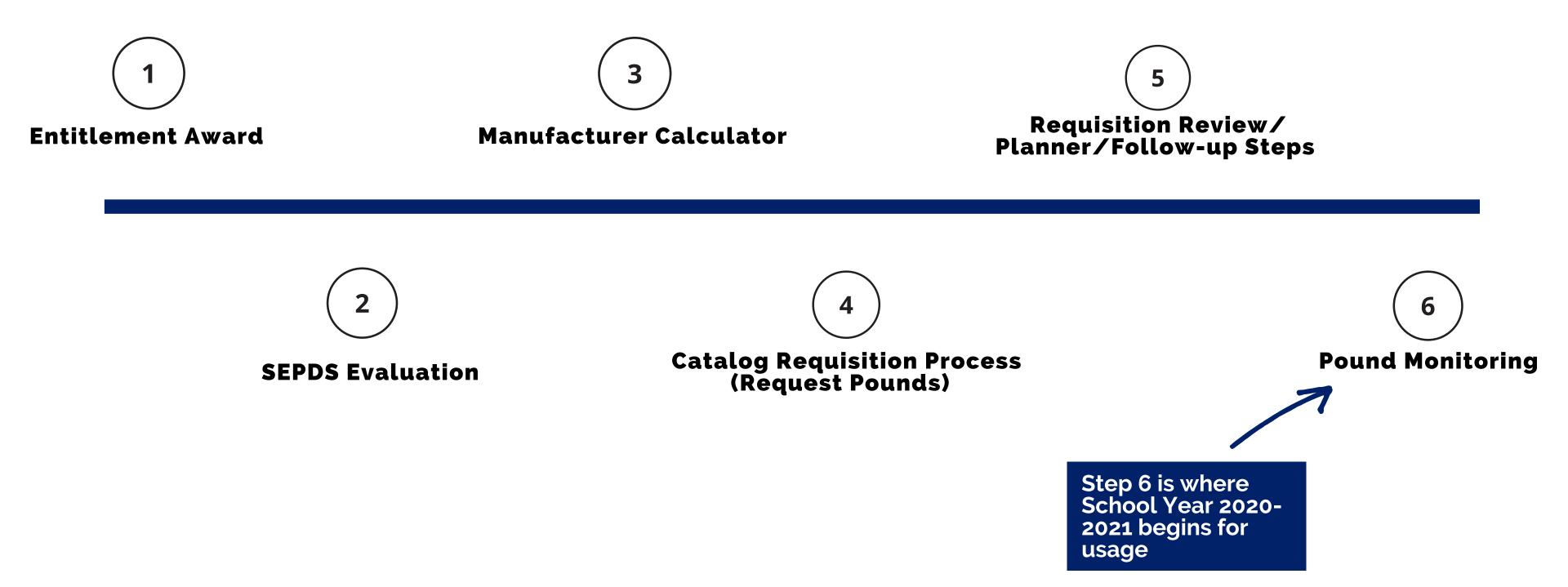
Material File Listing (USDA Only)

Materials Available in Catalog

Processor / Material / RA Detail Report (F00TR5LZ_PG)

Agency Completed Shipments

Processing Participation Process





How to Monitor Pounds

Place Orders for End Product

Work with your Broker to place orders with the manufacturer



Use Planner: Send to Broker for Orders

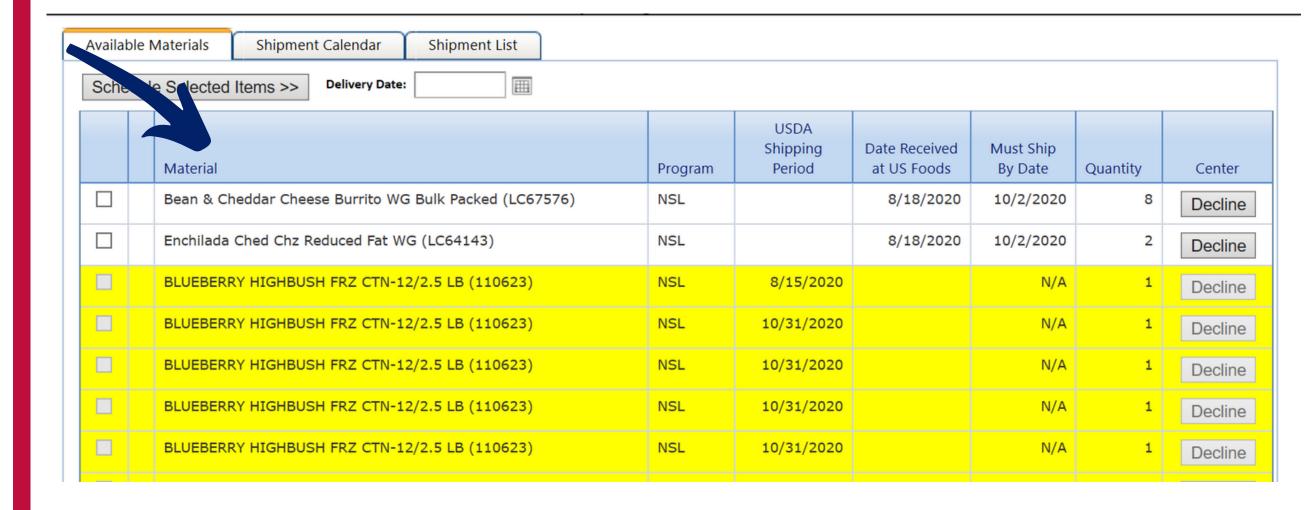
Helps you track the number of pounds used to create the number of cases you are ordering

Helps the Broker to enter the order

Schedule for Shipment in myFOODS

When final end-products arrive at US Foods - ADE will make these materials available in your myShipments Tab

Schedule End Product for Shipment in myFOODS



When the product arrives at the warehouse:

- Same rules apply as the Brown Box Catalog
- 45 days to schedule for shipment
- eligible for excess storage fees

Returning User

Please use your pounds and place orders for end product!

Goals for a Returning User

Know your Contacts!

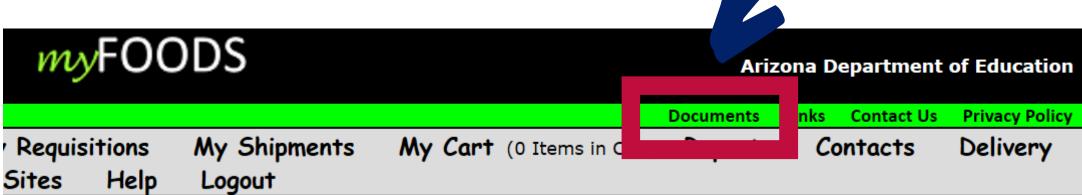
- Broker
- Processing Specialist

Work towards the goal of spending 80% of your pounds

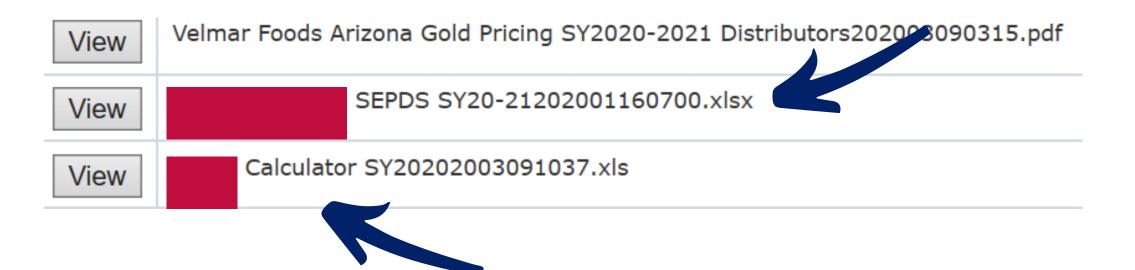
Track the success of the end products you are ordering

 The success of the product will determine if the number of pounds set aside should change in the next year

Planning is Important!



Utilize the Documents Tab in myFOODS



Consider which end products you are interested in using the SEPDS Document

Begin planning/calculating for your entitlement to be used in this aspect of the program for next year

New User

Thank You For Attending!

Questions?

Type all questions in the chat box.

If you are attending the live webinar, you will receive a link to complete the survey in EMS. After completing the survey you can print a certificate of completion.

If you are watching the recorded webinar, you can access the survey link and certificate of completion at the end of the webinar slides.



Congratulations!

You have completed the USDA Foods Processing For Beginners

To request a certificate, please go to the next slide.

In order to count this training toward your Professional Standards training hours, the training content must align with your job duties.

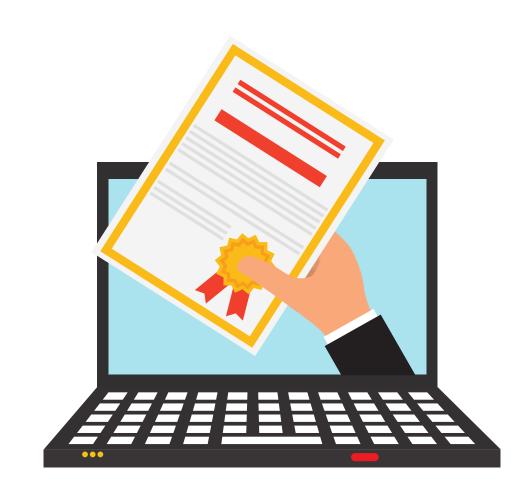
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• **Training Title:** Recorded Webinar: USDA Foods Processing For Beginners 8.26.2020

Learning Codes: 2430, 2440Key Area: 2000- Operations

• Length: 2 hour

Please Note: Attendees must document the amount of training hours indicated regardless of the amount of time it takes to complete it.



Congratulations!

Requesting a training certificate:

Please click on the link below to complete a brief survey about this webinar. Once the survey is complete, you will be able to print your certificate of completion from Survey Monkey.

*This will not appear in your Event Management System (EMS) account.

https://www.surveymonkey.com/r/RecordedWebinarOnlineSurvey

The information below is for your reference when completing the survey:

- Training Title: Recorded Webinar: USDA Foods Processing for Beginners 8.26.2020
- Professional Standards Learning Codes: 2430 , 2440

